

CLOUD COMPUTING SPECIAL

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The Navigator for Enterprise Solutions

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IN MY OPINION

Dilipkumar Khandelwal, MD,
SAP Labs India & EVP,
Enterprise Cloud Services, SAP SE

CEO INSIGHTS

Deepak Visweswaraiyah, MD &
VP-MPG,
NetApp India

CXO INSIGHTS

Ferry Chung,
VP, Smart and Safe City Centre
of Excellence, NCS

CIO INSIGHTS

Ramaswamy Narayanan,
Director - Global IT, Medtronic

CAPGEMINI

CHANGE IS THE ONLY
CONSTANT IN THE CLOUD
HOW CIOs CAN INNOVATE
THEIR WAY TO SUCCESS

Ashwin Yardi,
COO

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COVER STORY

pg10

CAPGEMINI

Change is the Only Constant
in the Cloud: How CIOs Can
Innovate their Way to Success



Ashwin Yardi,
CIO

CIO Review

20 Most Promising
CLOUD COMPUTING
Solution Providers 2016

Featured Solution Providers:

- 20 Akamai
- 24 Alpinesoft
- 27 Aqua Cloud
- 30 CognoSys
- 35 IndSoft
- 38 InfraStack-Labs
- 41 OSoft Labs
- 42 Totient

IN MY OPINION



- 08 To Cloud or not to Cloud:
No Longer a Question
Dilipkumar Khandelwal, MD, SAP
Labs India and EVP, Enterprise Cloud
Services, SAP SE

CIO Review

20 Most Promising CLOUD COMPUTING INDIA Solution Providers 2016



As we are coming towards the end of 2016 we have seen a considerable amount of change in Cloud Computing and its adoption. It's fair to believe that 2017 is going to throw even more up for the industry and witness a solidification of cloud computing's role as a gateway to new things — and not just as the latest IT strategy. The adoption of private cloud has seen a considerable growth from 63 percent to 77 percent. This has driven hybrid cloud adoption to surge from 58 percent to 71 percent year-over-year.

Cloud is one of those technologies which are here to stay as its utility is only going to grow with each passing day. Self-service data integration and data prep solutions may have been the rage in 2015, but 2016 is about simple methods for pushing data from inside organizations as well as from Web platforms into cloud data ecosystems. As its technologies and processes mature, the cloud is being increasingly relied on as a vehicle

for agile, scalable and elastic solutions. To build competitive advantage and cut costs, CIOs and other IT leaders need to constantly adapt their strategies to leverage cloud capabilities. Understanding the broad landscape of cloud service offerings and technologies, as well as the cloud terminology, is critical for organizations looking to exploit the real benefits of cloud computing. Keeping tabs on cloud deployment costs, and their capacity to expand rapidly, will lead IT leaders to rely on powerful analytics solutions that are on-hand all the time.

Realizing this, we at CIOReview bring to you a list of '20 Most Promising Cloud Computing Solution Providers 2016.' Having being closely scrutinized by a distinct panel of judges including CEOs, CIOs, CXO, analysts and CIOReview editorial board, these vendors can be rest assured to furnish solutions that will help the IT department to be on top of their Cloud Computing game.

Company	Management	Description
Akamai Technologies Bangalore, Karnataka akamai.com	Sidharth Malik, Managing Director	A provider of application acceleration, SaaS, connected devices, advanced cloud security and media delivery solutions.
Alpinesoft IT Solutions New Delhi alpinesoftit.com	Arvind Kanaujia, Director	Addresses demands related to Migration to cloud, Streaming media, Cloud-based content services, Monitoring and deployment automation and Cloud-deployment business service interface.
Aqua Cloud Computing Services Hyderabad, Telangana aquacloudcomputing.com	Chakravardhini Konjeti, Director	Offers Software Development, Mobile Applications, Web and E commerce Solutions, System Integration, Enterprise Applications and Cloud Hosting, etc.
Autodesk Mumbai, Maharashtra autodesk.com	Pradeep Nair, MD- India & SAARC	Portfolio of offerings include 3D Design Software and Technology, Digital Prototyping, Sustainable Design Software, Media & Entertainment, Consumer Software, PLM, Cloud, Mobile.
BlazeClan Technologies Pune, Maharashtra blazeclan.com	Varoon Rajani, CEO	Embarks on delivering cloud services that include Cloud Advisory Services, Managed Services, DevOps, Cloud Migration and Deployments.
CipherCloud Hyderabad, Telangana, ciphercloud.com	Pravin Kothari, Founder, Chairman & CEO	A provider of Cloud Computing, Cloud Security, Cloud Encryption Gateway, Data Protection, Data Privacy, Cloud Data Protection, Cloud Information Protection and Data Loss Prevention.

Company	Management	Description
Clearlogy Solution Pune, Maharashtra clearlogy.com	Shripad Khursale, CEO & Managing Director	Offers IaaS Services, Application Services, Managed Services, PaaS Services and Cloud Adversory Services.
Cognosys Technologies Pune, Maharashtra cogno-sys.com	Vasanti Patil, CIO	Provides custom software development, managed cloud services, server management, web development, security penetration and application testing.
CtrlS Datacenters Hyderabad, Telangana ctrls.in	Sridhar Pinnapureddy, Founder & CEO	Delivers Cloud Hosting Services, Colocation Services, Managed Services, Disaster Recovery and Business Continuity Planning Services.
Embee Software Bangalore, Karnataka embee.co.in	Sudhir Kothari, MD & CEO	An implementer of cloud computing that offers IT infrastructure as a service, SaaS, managed solutions, backup and disaster recovery solutions.
IndSoft Systems Mumbai, Maharashtra indsoft.net	Hitesh Kakkad, Sr. Manager- Technology & Security	Extends services with regards to Managed Dedicated Server, web hosting, IaaS, domain name registration and Managed remote support to consumers.
InfraStack-Labs Bangalore, Karnataka infrastack-labs.com	Ajith Narayanan, CTO	Lends various services that include IaaS, PaaS, SaaS, DB Consulting, ERP Consulting, Disaster Recovery and cloud on premise.
JamBuster Technologies Pune, Maharashtra jambuster.in	Satish Kamat, MD, Co-founder	A provider of Agile Tools, Product Engineering, Agile ALM Tools, Captive Services, Agile Project Tools, Laboratory Asset Management Software, Customer Engagement Tools, Cloud and Digital Transformation.
Msys Technologies Pune, Maharashtra msystechnologies.com	Sanjay Sehgal, Founder, Chairman, & CEO	Caters to Cloud Computing, Virtualization, Software Development, DevOps, Enterprise Apps, Embedded Systems, Testing, and Test Automation.
Netmagic Solutions Mumbai, Maharashtra netmagicsolutions.com	Sharad Sanghi, Managing Director & CEO	Delivers Infrastructure Management Services, Cloud Computing Services, Messaging and Collaboration Services, Managed Security Services, Application Hosting Services, Virtual Private Cloud, Disaster Recovery and Availability Services.
OSoft Labs Hyderabad, Telangana osoftlabs.com	Srikanth Gudipudi, CEO	A provider of application development, application maintenance and support, legacy application migration, e-commerce solutions, search engine optimization and cloud computing.
Progression Infonet Gurgaon, Haryana progression.com	Rohit Luthra, Director	Works on Cloud computing, Virtualization, IT infrastructure solutions, Managed Enterprise Servers, Disaster recovery and back-up services.
Ramco Systems Chennai, Tamil Nadu ramco.com	Virender Aggarwal, CEO	Equips clients with ERP on Cloud, Enterprise Asset Management, Aviation MRO, HR & Talent Management, EPC focused ERP, Logistics Software and In-memory based Computing.
Sathya Technosoft India Tamil Nadu sathyainfo.com	Charles Packiaraj, CEO	Known to offer cloud computing solutions for servers, networks, storage and applications and cloud deployments for disaster recovery.
Totient Business Solutions Bengalore, Karnataka totient.in	Jisso Jose, Co-Founder & MD	Recognized for creative services, Product Re-engineering solutions, Product Management, Development and Support.

OSoft Labs:

Enabling Migration to Cloud with Lower TCO and Higher ROI



► Srikanth Gudipudi, CEO

As technological requirements keep changing for any growing company, key to success depends on how fast the applications are implemented or migrated to new technologies to avail the best features. However, moving to cloud-based platform often requires skills that are usually different from what an organization initially has in place. As a result, organizations need to factor in the cost to transition to these new skill sets- whether it involves training existing personnel or hiring additional human resources to bridge the talent gap. Enabling businesses to easily migrate from legacy applications to cloud is an expertise which Hyderabad based OSoft Labs has that reduces the TCO of migrating and maintaining an application in-house thereby increasing ROI.

An ISO 9001:2008 certified company; OSoft Labs is an Amazon AWS technology partner, helping multiple clients migrate to cloud. The firm leverages the partnership to assist businesses to use the latest technology / architecture

principles and reduce overhead of maintaining the legacy applications. Not just a service provider but also a product development company; OSoft Labs owns multiple products, developed using cloud technology, – implemented, deployed and maintained by OSoft Labs team. OSoft Labs conducts several rounds of discussions with clients to understand and identify the critical applications, databases and takes a phased approach for a smooth cloud migration. Depending on the needs of the business and criticality of the applications, OSoft proposes various alternative approaches including parallel run of old and new systems for couple of days or weeks before confirming a successful migration. “We help organizations achieve faster results on reduction of infrastructure cost and lowered maintenance cost with better performance and scalability of applications.” affirms Srikanth Gudipudi, CEO.

E-Commerce Platform to Encourage Online Shops

To enable businesses to set up and run their online shop; OSoft Labs has launched an affordable e-commerce platform ‘CloudShoppy’- an integrated solution on SaaS model. Pre-integrated with features for product management, order and shipping management, payment gateways, logistics and SMS notifications etc; CloudShoppy is targeted to on-board 1000 sellers by March 2017. The firm also plans to launch the platform in rural India to enable sellers to run their own branded online shops without paying any commissions. One of OSoft Labs

client who runs a newspaper was looking to develop an ePaper for both web version and online reading in the actual newspaper format. The client provided SME to give OSoft Labs the requirements and reviewing

OSoft Labs has launched an affordable e-commerce platform ‘CloudShoppy’- an integrated solution on SaaS model

the approval process for news. OSoft Labs architected the project on cloud for scalability and high availability so that users have great experience reading the newspaper online. This further aided client to take the advantage of Cloud for hosting ePapers on cloud and gave a cost effective solution to easily manage the newspapers. “For better understanding of business, our clients provide us SMEs or we directly hire SMEs with required skills specific to the domain.” adds Srikanth.

Working towards building innovative mobile apps that can help businesses to scale their operations easily; OSoft Labs is also creating awareness among sellers on concepts of O2O (Online2Offline and Offline2Online). Moving further, OSoft Labs aims to expand in other Asian countries after achieving substantial market share in India. **CR**